

**EMobility+**  
**EV STATE**  
**SUMMIT**  
**TELANGANA** 2022



**Park Hyatt, Hyderabad**

**24th June, 2022**



In Brief

**A Physical EV Business Meet With  
The Largest Gathering of Buyers &  
Sellers From The Entire EV Fraternity.**

## About The Event

EMobility+ is all set with its 4th Physical EV Business Meet The 'EV STATE SUMMIT Telangana , 2022 in Hyderabad. The event is planned to explore the developments in the electric mobility sector within the state and will be driven by the regional policies with an aim to support the uptake in the state. This will also cover the manufacturing & supply chain scenario in the state, mobility as a service and its electric future and the latest technology developments in vehicles, its components, charging & its infrastructure and lastly in the EV battery & its management. The event will witness the presence of Key leaders of the state as well as across the country sharing their thoughts for the overall growth of the sector in the state.

## About Buyer Seller Meet:

Exclusive arrangements will be offered to all registered participants from the industry which allow them to meet, network, exchange ideas, and conduct business in a safe, confidential and comfortable environment. Buyers can book their tables at the Buyer-Seller Meet and Join their peers from the State to explore new business scopes and take them ahead. This will be a great opportunity to break out of your shell, expand your understanding of your potential industry partners and broaden your network of contacts.

# KEY HIGHLIGHTS

**150+**  
VISITORS

**30+**  
Exhibitors

Exclusive  
Buyer-Seller  
Meet

**20+**  
Speakers

# FEATURED CITIES

**Bengaluru,  
Karnataka**

22nd April

**Pune,  
Maharashtra**

27th May

**Hyderabad,  
Telangana**

24th June

**Chennai,  
Tamilnadu**

15th July

**New Delhi  
Delhi**

29th July

**Jaipur,  
Rajasthan**

12th August

**Ahmedabad,  
Gujarat**

23rd September

**Kolkata,  
West Bengal**

16th December

## Expected Attendees EV State Summit-Maharashtra

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**3P Foundation**

**ACL**

**Affluence**

**Affluence infosystems**

**Akshaya Solar Power (India) Pvt Ltd**

**Amphenol advanced sensors**

**AMS**

**Anmol Green Energy**

**Arudra Consulting Solutions**

**Astir enterprises**

**Avignya**

**Bahuguna Techmotives Pvt Ltd**

**BBM International**

**Bounce**

**Bud-e**

**Celestial**

**Comuti Solutions Pvt. Ltd.**

**Dao Ev Tech Pvt Ltd**

**Dao Evtech**

**Designtech Systems Pvt Ltd**

**EKAA ELECTRIC VEHICLES PVT LTD**

**Electrik Mobility**

**Elevation Energy India Pvt Limited**

**Elicit Research LLC**

**Elite Renewable Energy Services Pvt.Ltd**

**Enfinity Global**

**Enking**

**Eride E mobility company**

**ETO motors pvt ltd**

**ETrio**

**EVRETRON ENERGIES INDIA PRIVATE LIMITED**

**EvSol**

**Exide**

**Fourth Partner Energy**

**Franklin EV**

**Future first energy**

**Gayam Motors**

**Gayatri Projects**

**Glow Power Technologies**

**Grip invest advisors**

**GRP Electric Vehicles**

**Harsha Micro Power Systems**

**HBL Power Systems Ltd**

**Hero electric ibc automotive**

**HNBIMPEX**

**Hyundai Mobis**

**Hyundai motors**

**Hyundai Motors India Design**

**Jumbotail Technologies Pvt Ltd**

**Karvy Renewable Energy Projects**

**Limited**

**Kumuda creative engineers pvt**

**ltd**

## Expected Attendees EV State Summit-Maharashtra

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Lithium urban technologies pvt Ltd  
LNB Renewable  
LNB Renewable Energy Ltd  
Mahindra Electric Mobility Limited  
Medha Servo Drives Pvt. Ltd.  
Megha Engineering and  
infrastructures ltd  
Mepstra Power Solutions and  
Controls Pvt Ltd  
Mytrah Energy  
Nayara Energy  
Nearbuzz  
Netherlands Business Support Office  
NIT warangal  
Olectra Greentech Ltd  
Omblis Energy  
One Moto

Organo FM  
Photon Energy Systems Limited  
Precog Innovations  
PURE EV  
PwC India  
Ramboll India  
RenewableEVconnect  
Sai Shakthi Infratech Pvt Ltd  
Sanish Solar Solutions  
Scooters India Ltd.  
Shivalon Energy LLP  
SHIVAM INNOVATIVE SOLUTIONS  
Shs energies  
SINNOVANCE Industrial Solutions Pvt Ltd  
SKILLSHARK EDUTECH  
SmartChargEV  
Sri Kartikeya EV Motors PVT LTD  
Sri Kartikeya EV Motors PVT LTD  
SUJATHA ENTERPRISES

sun works energy pvt ltd  
SUNPRO SOLARSYS PVT LTD  
sunshinelektrik energy services  
sunshinelektrik energy servuces  
SunWorks Energy  
Tarini energy & fluid solutions  
Tata Projects Ltd  
Tech Mahindra  
Tejaswi Green Energy Pvt Ltd  
Tellus power pvt ltd  
transco  
Triton Electric Vehicle  
TTL Electric Fuel Pvt Ltd  
Viz Technologies Private Limited  
Yantra EV  
ZF India Pvt Ltd  
ZR Renewable Energy Pvt Ltd

# Why Exhibit at Buyer Seller Meet ?

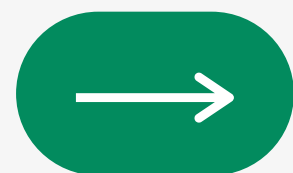
- Hold Exclusive Meetings With Buyers & Sellers From Across The State
- Excellent Return On Investments With A Number Of Potential Partners At One Location
- Dedicated Client Interaction Focusing On Current & Future Project Pipelines
- Save Precious Time & Money By Meeting Carefully Pre-Screened Buyers
- Key Decision Makers Consisting of CXOs & Procurement Heads
- Pre-Scheduled Meeting Planners
- Show Off New Releases and Get Your Latest Product or Solution In Front of a Powerful Audience



## Who Should Attend?

- Government and regulatory agencies
- Transport and city infrastructure planning experts
- Electricity and power-producing and selling companies
- Transmission and distribution utilities
- Charge point operators
- Electric vehicle supply equipment (EVSE) providers
- Charging technology and equipment manufacturers and suppliers
- E-mobility service providers (EMSPs) and software suppliers
- Commercial charging management companies
- EV & Battery manufacturers
- Logistics and fleet operators
- Real estate, hospitality industry, and commercial space owners
- Oil & Gas Companies
- Financial institutions, legal experts, etc.

# EVENT PROGRAMME



1

Registration & Networking Tea

2

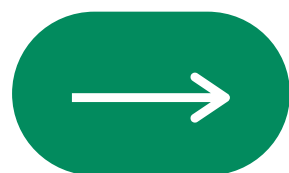
Panel Discussions & Presentations

3

Networking Lunch, Buyer - Seller Meet  
EV State Awards

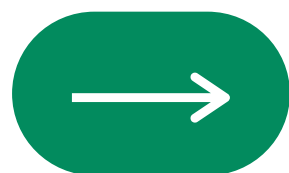
## Key Points of Discussion

# PANEL DISCUSSION SESSION 1: DEVELOPING A SUSTAINABLE ECOSYSTEM FOR EV MANUFACTURING & SUPPLY CHAIN IN THE STATE



- What is the state's roadmap to encourage & scale up manufacturing and lead the electric mobility movement in the country?
- What policy initiatives, schemes & supportive measures are being taken to wave pump fresh opportunities in EV manufacturing and ensure a stable supply chain?
- With the PLI for ACC becoming effective, how it will impact the EV value chain?
- With the escalating market demand, what are the key challenges for the industry in upscaling manufacturing?
- How the battery manufacturers are prioritizing secure access to EV battery raw materials, avoiding being in a compromising state?
- How evolving digital technologies, innovative manufacturing setups, and a smart manufacturing strategy could improve the scalability, efficiency, and quality.
- Opportunities and challenges in EV supply chain localization. How the supply-demand mismatch can be overcome and a sustainable supply chain can be achieved by localization?
- What are the key R&D challenges OEMs are facing for the design & development of key components and the end product?
- What are the key measures to be taken to deal with the non availability of relevant talent pool and skill development in existing workforce?
- How the deployment of advanced design tools can realize the actual objectives like enhancing performance, safety & reducing cost and time to market.
- How to accelerate the investment flow in EV sector? What are the key recommendations to address barriers in accessing capital?

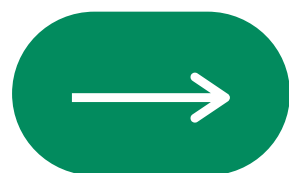
# PANEL DISCUSSION SESSION 2: EV CHARGING INFRASTRUCTURE & TECHNOLOGY NEEDS FOR MASS EV ADOPTION IN THE STATE



## Key Points of Discussion

- What are the state guidelines and protocols to be followed to set up charging stations in public, residential, industrial & commercial complexes?
- What are the schemes and incentives are available for public charging station developers & CPOs?
- Role of power distribution companies in smooth functioning: Impact on grid planning, operations, reliability, and tariff structure?
- What are the load connection requirements for charging stations and how DISCOM will facilitate that?
- How to capitalize & earn profit in the EV charging infrastructure business? How public EV charging business could be the Next big franchise opportunity?
- How the viability of battery swapping as an alternative solution to EV charging can be justified? And how it can be a catalyst to drive the dominating E-2Ws and E-3Ws market?
- What opportunities do RE players see in EV charging infrastructure development? How integrating renewable energy and battery storage can make EV charging more affordable & sustainable?
- How charging stations could be managed digitally & smartly through cloud computing, IoT, AI, ML, and Analytics. How do these technologies provide station owners and users a better service experience?
- What are the recent developments in On & Off-Board, Slow & Fast Charging technology for different vehicle segments and different user groups?
- How EVSE (Chargers, Connectors, Power electronics & sensors) are evolving to cater to high-power fast-charging stations?

## PANEL DISCUSSION SESSION 3: ACCELERATING MOBILITY AS A SERVICE IN THE STATE & ITS ELECTRIC FUTURE



### Key Points of Discussion

- What is the State's roadmap towards the adoption of the zero-emission vehicle in Mobility As A Service?
- What are the key necessities to build a foundation for an effective MaaS in urban, semi-urban, and rural areas?
- How to set standards & gain profitability in different service segments with E-MaaS (Public Transport, On-demand, Shared, Rental, Self Drive, Delivery & C&I)?
- What is the effectiveness of B2B for different EV segments? How useful is the B2B model for EVs operating in the corporate sector?
- What are the strategic, planning, and operational challenges in incorporating electric fleets in logistics & transport services?
- What are the key productivity challenges fleet managers do face in day-to-day activities? How these issues can be addressed and improved through smart fleet management?
- With Changing employees demand and greater pressures to become sustainable, how the corporate mobility is set to evolve?
- How combining IoT, vehicle telematics and connectivity can make fleet operators understand their fleet better and make informed and smart decisions to improvise fleet safety and productivity?

# WHY JOIN AS PARTNER?

1

MEET STATE AUTHORITIES AND DISCUSS PLANS TO PUSH EV BUSINESS IN THE STATE

2

SHOWCASE YOUR TECHNOLOGY & SERVICES IN FRONT OF YOUR POTENTIAL CLIENTS

3

ATTENDED BY KEY DECISION MAKERS AND YOUR POTENTIAL CUSTOMERS

# PHOTO GALLERY

## Glimps of Karnataka EV State Summit



# PHOTO GALLERY

## Glimps of Karnataka EV State Summit



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# PHOTO GALLERY

## Glimps of Karnataka EV State Summit



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# PHOTO GALLERY

## Glimps of Gujarat EV State Summit



# PHOTO GALLERY

## Glimps of Gujarat EV State Summit



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# Thank you!

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