



# MAHATech

A Mega Business Event

18<sup>th</sup>

APRIL 21-24, 2022  
**PUNE**

19<sup>th</sup>

DECEMBER 09-12, 2022  
**VADODARA**



An Exclusive Industrial Exhibition

- Process Industry Equipments • Engineering & Machine Tools
- Electrical, Electronics, Instrumentation & Automation
- Industrial & Technical Services

## Sponsors



**Maharashtra Industries Directory**  
(A Division of Marathe Infotech Pvt. Ltd.)  
An ISO 9001 : 2015 Company

## Platinum Sponsor





## Welcome to MAHATech Pune April - 2022 & Vadodara Dec. - 2022

Launched in 2004, MAHATech is organized by Maharashtra Industries Directory & Gujarat Industries Directory. With a collective pan-India & International participation of more than 2000 companies & than 2.50 lakh visitors in a one & a half decade, MAHATech is the most sought after trade fair by participants & visitors alike.

After the tremendous success of 17 editions of MAHATech exhibition, we are now organising MAHATech Pune in April 2022 and MAHATech Vadodara in Dec. - 2022.

Vadodara & Pune - both cultural capitals of respective states - have witnessed a huge industrial growth since the last decade and are thriving as manufacturing hubs of the respective states & will offer an ideal platform for business.

### Business Opportunities @ MAHATech Pune April 2022 & Vadodara Dec. 2022

- Industry Specific Focused Pavilions • An ideal platform to showcase your products & services
- Understand Market Trends • Network with your existing customers • Meeting ground of Buyers & Sellers
- Sourcing requirements from all over India • Create Brand Awareness • Forge New Partnerships & Alliances
- Reach out to your potential customers

**VISITORS PROFILE @ MAHATech :** • Decision Makers & Techno-commercial personnel from Projects, Purchase, Procurement, Production & Maintenance departments from Private & Public Sectors.  
• CEOs, Engineers, Technocrats & Scientists • Marketing Chiefs, Professionals & Consultants  
• Policy Makers, Diplomats & Commercial Corporations • Industrial Associations & Trade Delegations.

**A full-fledged publicity campaign through :** • Newspapers • Hoarding • Electronic Media  
• Digital Media • Maharashtra Directory • Gujarat Directory • E-mails • Personal Invitations

## Exhibitor Profile

- ◆ **PROCESS INDUSTRY EQUIPMENTS :** • Pumps & Valves • Boilers, Reaction Vessels  
• Environmental Management • Water Treatment & Pollution Control • Analytical & Laboratory Equipments  
• Refractories • Emission Monitoring Systems • Oxygen Analysers • Paramagnetic Analysers etc.
- ◆ **PHARMA & CHEMICAL INDUSTRY EQUIPMENTS :** • Pharma Machinery • Chemical Plants & Machinery  
• Packaging Machinery • Food Processing Machinery & Equipments • Dairy Equipments etc
- ◆ **ELECTRICAL, ELECTRONICS, INSTRUMENTATION & AUTOMATION :** • Industrial Automation  
• Switches, Switchgears & Control Panels • UPS, Stabilizers, Inverters • Generator Equipments • Measuring & Testing  
• Non Conventional Energy Sources • Wires & Cables • Motors & Transformers • Electronic Surveillance, Security & Industrial Safety • Electronic Components • Sensors, Capacitors • Barcode Machines etc.
- ◆ **ENGINEERING MACHINERY & MACHINE TOOLS :** • Gears, Gear Boxes • Hydraulic Pneumatic Fittings  
• Welding Equipments • CNC Machines • Industrial Fasteners • Material Handling Equipments • Work Shop Machinery  
• Laser Marking Machines • Special Purpose Machinery • Industrial Blowers • Air Compressors • Bearings  
• Casting & Forging Industries • Foundry • Bandsaw Machines • Industrial Cleaning Systems etc.
- ◆ **SERVICES & CONSULTANCY :** • ERP, CRM, SEM, • Scada Systems & Software • E-commerce Solutions  
• Internet Security Solutions • IT Services • Banking & Financial Services • Technical Consultancy & Services etc.

## The Organisers : Maharashtra Industries Directory & Gujarat Industries Directory

The Online Portals of Maharashtra Industries Directory & Gujarat Industries Directory have filled the need for an exclusive compilation, which provides complete information of industries in Maharashtra. The portals have a product-wise & district-wise classification of over 60,000 industrial units & covers more than 8000 industrial products spanning all over Maharashtra & Gujarat.

Our Industrial Portals :

[www.maharashtradirictory.com](http://www.maharashtradirictory.com) & [www.gujaratdirictory.com](http://www.gujaratdirictory.com) receive more than 2 crore monthly Hits !!





## MAHATech 2019 Vadodara Testimonials



**Thermax Ltd**  
Mr. Niranjana Pawgi (Purchase Head)

**MAHATech** is well organized by **Marathe Infotech Pvt Ltd**. There was very good participation from many industries, local vendors, SMEs and big companies too. I am sure this exhibition will serve a great purpose of bringing different industries together for mutual benefits. **MAHATech** event was enthusiastic for all the participants and would carry good memories and rewarding benefits to grow further.



**Fuel Instruments**  
Mr. Asif Alase (Sales Engineer)

We are associated with **MAHATech** last ten years. As per the tag line 'Together We Grow' we also have grown with **MID**. Vendor development was a good opportunity to meet and interact with the OEMs. It was a nice experience to participate in Vadodara **MAHATech** and we assure to be a part of this event and contribute wherever it will be organized.



**Hindustan Nylons**  
Mr. Milind Kale (CEO)

We got good response in the three days of exhibition and expect to click the orders. We thank **MAHATech** for giving the platform to directly interact with the OEMs. We wholeheartedly thank the Director of **MAHATech** **Mr. Vinay Marathe** and executive Anil Patil for the great support and guidance. Cooperation and service extended by **MAHATech** team was excellent. We suggested to organize **MAHATech** twice a year and across in any state of India where there is huge Industrial sector.



**Arya Electronics Pvt Ltd**  
Mrs. Girija Bhagwat (Managing Director)

We are into Electronics manufacturing and its our first participation **MAHATech** Vadodara. **MAHATech** is a good platform to showcase our products and directly interact with the top OEMs like **Thermax, GAIL, NTPC** during the Vendor meet. Seniors from big companies like **Reliance, ONGC** also visited our stall. We are very impressed with **MAHATech** team for their guidance. We would certainly participate in every **MAHATech**.

## MAHATech 2020 Pune Testimonials



**Cooper Corporation Ltd**  
Mr. Govind Navdekar (DGM Sourcing)

Firstly, I congratulate **MAHATech** for its **17 year** of organizing this B2B event. This is the 4th year of our participation in this event. Being a leading OEM in the Vendor Development Meet, we got introduced to new vendors. Our Source team interacted one-to-one with various exhibitors and shared our company Catalog and detailed information of our products and requirements. We got the new database which will help us in the future business.



**Bharat Forge Ltd**  
Mr. Swapnil Parab (Manager - Group Head Materials)

This is our first year of participation in **MAHATech** Vendor Development Meet. We could interact with the suppliers which are very close to our proximity. We met a few SMEs from whom we can get cost-effective benefits. Vendor meet has really helped us, as meetings with the reliable suppliers from **MAHATech** are confirmed. We would like to participate in Vadodara **MAHATech** & explore various opportunities.



**Fabtech India**  
Mr. Dhruval Ghatalia (CEO)

It is the first ever exhibition we have participated in these years. The response has really been great for us. Vendor meet was a very interesting event. We liked the process which the OEMs expected to get the vendors onboard. Quality visitors visited our stall. I see a lot of benefit after participating in **MAHATech**. Here you can connect with multiple industries on one single platform. Hence, we have already booked the stall for next year **MAHATech**. The hospitality of the **MAHATech** team is very good.



**Nisha Engineering**  
Mr. A K Kumbhar (Proprietor)

I have been participating in **MAHATech** since 2009. In that year, my business turnover was hardly 40 – 50 lakhs. After participating in **MAHATech** 2009 my turnover increased to Rs. 2.5 crores and sold out approx. 115 machines. I wholeheartedly thank Marathe Sir and his **MAHATech** team. Because of them our company has seen business growth and hence I have booked a 24 sqm stall for next **MAHATech**.

## Forthcoming Conferences

### @ MAHATech Pune April - 2022 / Vadodara Dec.- 2022

- **Vendor Development Meet** to facilitate exchange between OEM buyers and SME sellers, educate SMEs about vendor registration process, related rules & regulations, norms etc. of OEMs.
- **Digital Marketing for SMEs** The key objective is to educate SMEs about importance and benefits of Digital Media channels like **Website, Search Engine Optimization (SEO), Search Engine Marketing (SEM), Social Media Marketing (SMM), Retargeting and Remarketing.**

#### 18th MAHATech - 21st - 24th, April, 2022, Pune

Agriculture College Ground (New), Sinchan Nagar, Shivajinagar, Pune

TARIFF FOR PUNE MAHATech - 2022	INR	USD
Shell Stand Scheme (Furnished)	@ ₹ 15,500/- per sq. mtr.	US \$ 270
Bare Space (min. area 36 sq. mtrs.)	@ ₹ 14,500/- per sq. mtr.	US \$ 250
+ GST @18%	+ GST @18%	+ GST @18%
Security Deposit (Refundable)	10% of the Participation Fee	
Premium	10 % Extra for Stand with 2 Sides Open 20 % Extra for Stand with 3 Sides Open	

#### 19th MAHATech - 9th to 12th December 2022, Vadodara

TARIFF FOR VADODARA MAHATech - 2022	INR	USD
Shell Stand Scheme (Furnished)	@ ₹ 10,000/- per sq. mtr.	US \$ 180
Bare Space (min. area 36 sq. mtrs.)	@ ₹ 9,500/- per sq. mtr.	US \$ 160
+ GST @18%	+ GST @18%	+ GST @18%
Security Deposit (Refundable)	10% of the Participation Fee	
Premium	10 % Extra for Stand with 2 Sides Open 20 % Extra for Stand with 3 Sides Open	

Payment Schedule
50% Advance at the time of Booking
50% Balance before 7 <sup>th</sup> APRIL 2022 for Pune MAHATech
50% Balance before 1 <sup>st</sup> NOV. 2022 for Vadodara MAHATech

**Shell Stand Scheme** : Fabricated Stall With Carpeted Floor & Exhibitor's Name On Facia. Laminated Tables, Chairs, Dust Bin, Spot Lights, 5 Amp. Plug Socket For Every Stall, Invitation Cards, Exhibitor Badges, Entry In Exhibitors Directory.

**Bare Space** : Exhibitors Have To Construct Their Own Designed Stall.  
Only Bare Space Will Be Provided.



Corporate Office : **Mumbai**

Plot No. A/22, Road No. 9, Behind Old Passport Office, Opp. Odyssey IT Park, Wagle Industrial Estate, Thane (W) - 400 604.

Tel : 91 - 22 - 2583 8200 ( 8 Lines ) \* Fax : 91 - 22 - 2583 8207

Branch Offices : **Pune**

Plot No. 16, S. No. 110/111, Baner Road, Near 'D' Mart, Checkmate Office Lane, Behind Hotel Waydown South, Pune - 411045. \* Tel. : 020 - 46919293

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